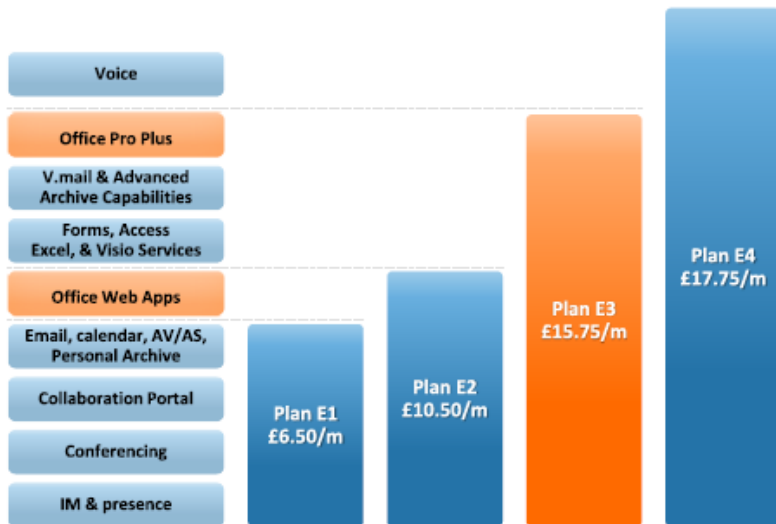


Office 365 Pricing Summary

E Family Plans



Office 365 (Plan P1) £4/user/month

- Exchange Email, Calendar, Contacts & Personal Archive
- 25 GB Mailbox
- ActiveSync Mobile Support
- SharePoint Team Sites ¹
- Office Web Apps
- Simple Public Website ²
- Online Access databases
- Lync Rich Client
- Online meetings ³
- Desktop Sharing
- Multiparty IM & PC-to-PC Calling
- Self-Help and Community Support

Workload

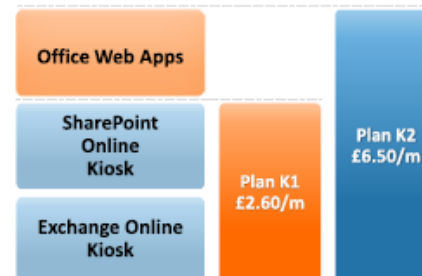
Standalone Plans

Key Features

Exchange Online	Exchange Online (Plan 1) £3.25 Exchange Online (Plan 2) £6.50	Email, Calendar, Contacts, Personal Archive, e-Discovery, AV/AS Voicemail & advanced archive capabilities
SharePoint Online	SharePoint Online (Plan 1) £3.50 SharePoint Online (Plan 2) £6.75	Collaboration with Sites, AV Forms, data visualization, Access/Excel/Visio services
Lync Online	Lync Online (Plan 1) £1.30 Lync Online (Plan 2) £4.25	Instant Messaging & Presence, AV Virtual Meetings
Microsoft Office	Office Professional Plus £8.00 Office Web Apps (with SPO Plan 1) £7.25 Office Web Apps (with SPO Plan 2) £10.50	Client productivity applications & web apps (Outlook, Excel, Word, PowerPoint, Communicator, Access, InfoPath, Publisher, OneNote) Web App includes SharePoint Online Plan 1* Web App includes SharePoint Online Plan 2*

* Office Web Apps include SharePoint Online

K Family Plans



All prices are subject to change and are correct at time of publish (May 2011)

Office 365 for Small Businesses and Professionals includes...



- 1-25 users (max of 50 allowed)
- No IT needed
- Easy to try out
- Simple and easy to use
- Works with Microsoft Office
- Financially-backed 99.9% uptime guarantee
- Self-Help and Community Support



**Office 365
(Plan P1)
£4 (\$6)/user/month**

KEY CAPABILITIES

- Exchange Email, Calendar, Contacts & Personal Archive
- 25 GB Mailbox
- ActiveSync Mobile Support
- SharePoint Team Sites ¹
- Office Web Apps
- Simple Public Website ²
- Online Access databases
- Lync Rich Client
- Online meetings ³
- Desktop Sharing
- Multiparty IM & PC-to-PC Calling
- Self-Help and Community Support

¹ One site collection, authenticated external user access enabled for up to 50 unique users/month.

² Includes ready-to-use templates, option to add custom domain.

³ Online meetings limited to 50 participants.

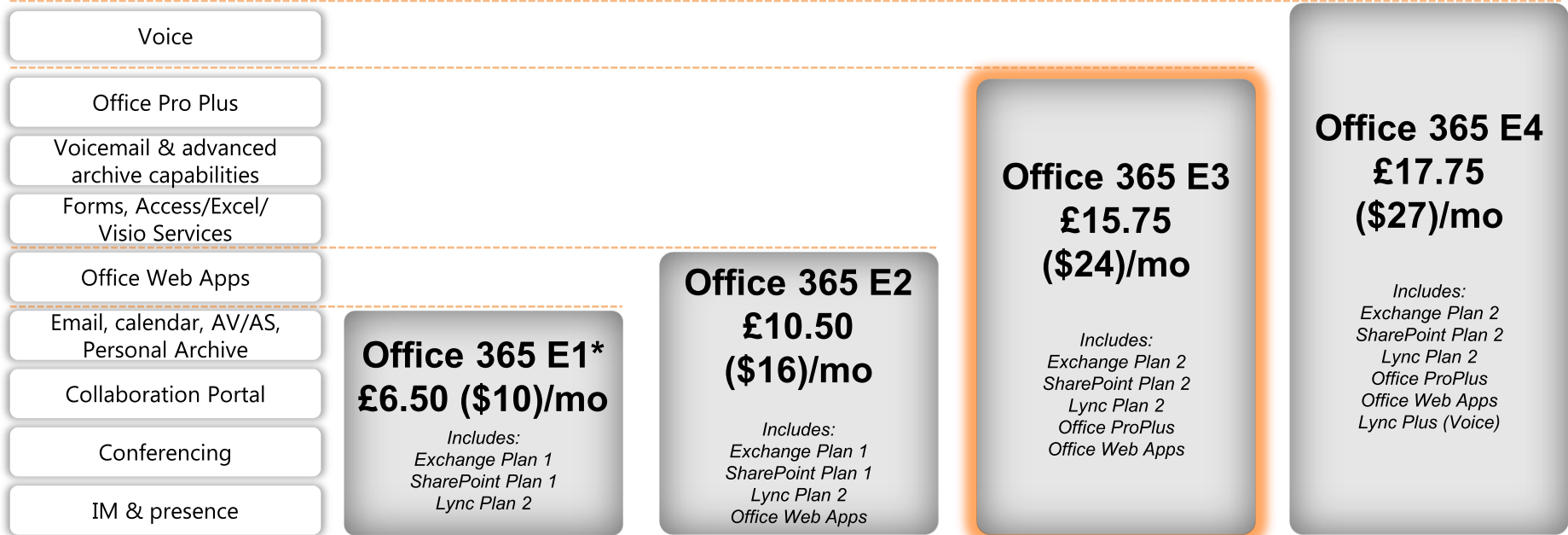
Office 365 Plan E Family

Office 365 Plan E Family	NOW IN BETA!			
	E1 \$10 /user/month	E2 \$16 /user/month	E3 \$24 /user/month	E4 \$27 /user/month
Key features:				
Advanced administration capabilities, active directory integration and 24/7 IT Administrator support	●	●	●	●
Email, calendar, contacts, personal archive, and 25 GB mailbox storage	●	●	●	●
Sites to share documents and information	●	●	●	●
Instant messaging, video calls and online meetings	●	●	●	●
Premium anti-spam and antivirus filtering – Microsoft Forefront® Online Protection for Exchange and Microsoft Forefront® Security for SharePoint	●	●	●	●
License rights to access on-premises deployment of Exchange Server, SharePoint Server and Lync Server	●	●	●	●
Document viewing and light editing		●	●	●
Complete and full-featured set of office productivity applications – Office Professional Plus			●	●
Publish Access databases, share Excel workbooks, build InfoPath forms and share Visio business processes and diagrams			●	●
Advanced archive capabilities, unlimited email storage, and hosted voicemail			●	●
Enterprise voice capabilities to replace or enhance a PBX				●

Office 365 – Plan E Family

Components

Suites



Add-Ons:

- SP Online Storage (1GB) – \$2.50
- Extranet (PAL) – \$2.00
- Blackberry Support (BES) – \$10.00

Offer Details:

- Plan 2 include Plan 1 features
- Office Web Apps requires SharePoint Online
- Voice requires on-premises servers

Prices shown at ERP

*Service Plan that maps to current BPOS

For Kiosk Workers – Plan K Family

Profile of a typical Kiosk Worker:

- Spends 5-10% or less of their time on a PC
- Shares a terminal with other kiosk workers
- Hasn't had access to a corporate mailbox in the past
- Examples: manufacturing line worker, retail clerk, mail couriers

Plan K Suites built to address different Kiosk worker needs:

Office 365 K1: high volume offer for this segment

- Addresses most kiosk worker scenarios, where customers want to provide light email and access to a company portal
- Provides capability to view Office documents

Office 365 K2:

- Addresses kiosk workers that require information access & simple data input
- Includes Office Web Apps editing capabilities for an additional cost

